

# **EXHIBIT 31**

**ISO  
22383**

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# Security and resilience — Authenticity, integrity and trust for products and documents — Guidelines for the selection and performance evaluation of authentication solutions for material goods



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Reference number  
ISO 22383:2020(E)

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### Foreword

ISO (the International Organization for Standardization) is a worldwide federation of national standards bodies (ISO member bodies). The work of preparing International Standards is normally carried out through ISO technical committees. Each member body interested in a subject for which a technical committee has been established has the right to be represented on that committee. International organizations, governmental and non-governmental, in liaison with ISO, also take part in the work. ISO collaborates closely with the International Electrotechnical Commission (IEC) on all matters of electrotechnical standardization.

The procedures used to develop this document and those intended for its further maintenance are described in the ISO/IEC Directives, Part 1. In particular, the different approval criteria needed for the different types of ISO documents should be noted. This document was drafted in accordance with the editorial rules of the ISO/IEC Directives, Part 2 (see [www.iso.org/directives](http://www.iso.org/directives)).

Attention is drawn to the possibility that some of the elements of this document may be the subject of patent rights. ISO shall not be held responsible for identifying any or all such patent rights. Details of any patent rights identified during the development of the document will be in the Introduction and/or on the ISO list of patent declarations received (see [www.iso.org/patents](http://www.iso.org/patents)).

Any trade name used in this document is information given for the convenience of users and does not constitute an endorsement.

For an explanation of the voluntary nature of standards, the meaning of ISO specific terms and expressions related to conformity assessment, as well as information about ISO's adherence to the World Trade Organization (WTO) principles in the Technical Barriers to Trade (TBT), see [www.iso.org/iso/foreword.html](http://www.iso.org/iso/foreword.html).

This document was prepared by Technical Committee ISO/TC 292, *Security and resilience*.

This second edition cancels and replaces the first edition (ISO 12931:2012), which has been technically revised. The main changes compared with the previous edition are as follows:

- it has a new ISO number and title, and is now included in the ISO 22300 family of standards;
- its terminology mirrors ISO 22300;
- relevant standards published since the first edition have been added as references.

Any feedback or questions on this document should be directed to the user's national standards body. A complete listing of these bodies can be found at [www.iso.org/members.html](http://www.iso.org/members.html).

# Introduction

Since the issuance of the first edition of this document in 2012, the quantity and range of material goods counterfeited or otherwise subject to product fraud continues to expand, and now affects many consumer goods and spare parts.

The sale of counterfeit goods, as well as falsified, illegally copied or illicitly traded products, is prevalent in many developing countries and is becoming more common in the developed world. Individual manufacturers and rights holders are experiencing an increase in the number of counterfeiting attacks on their material goods. The internet is compounding the problem. These counterfeit goods do not necessarily offer the same guarantees in terms of safety and compliance with environmental measures and regulatory requirements, generating risk for consumers, patients, users and the distribution chain. They cause loss of earnings, job losses and brand value damage for companies and targeted rights holders as well as tax losses for governments. Counterfeiting increases the potential for false material goods claims and litigation for companies and distribution supply chains. Counterfeiting of material goods has become one of the major activities of organized crime, both within domestic markets and international trade and smuggling.

In order to prevent counterfeiting and other types of product fraud, rights owners, institutions and governmental regulators are increasingly demanding and implementing authentication solutions geared to specific needs. It is important to specify the performance requirements for the solutions designed to support the fight against counterfeiting at both national and international levels. This will promote greater confidence among consumers, support the security of the supply chain, and help public authorities devise and implement preventive, deterrent and law enforcement policies. In addition, the growth of global trade and the reduction of physical controls at borders has increased the risk of more counterfeited products in circulation. This document will contribute to further strengthen such controls by enabling faster and more reliable evidence of the authenticity and integrity of material goods.

Product fraud includes, but is not limited to, counterfeiting, adulteration, tampering, substitution and simulation.

Product fraud impact can include, but is not limited to:

- deception of the consumer;
- deception of the purchaser of new goods or replacement parts;
- infringement of intellectual property rights;
- violation of national, regional or international laws;
- false claims regarding:
  - intellectual property rights;
  - details of manufacture;
  - trade and origin details;
  - identification codes and/or authentication elements.

The problem of product fraud is aggravated by the following factors:

- the market is increasingly global;
- the material goods and their supply chains are more complex;
- the global movement of material goods is increasing and can use non-traditional channels.

Counterfeiting needs to be kept separate from diversion.

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It can be difficult for an inspector, be it a dedicated professional or any citizen or consumer, to recognize the characteristics of a given authentic material good.

Counterfeiting seeks to bypass legal provisions, including guarantees of conformity and quality, designed to enable professionals to release safe material goods into the market in fair competition. Buyers do not necessarily pay all the attention needed to the material goods they are examining, particularly due to trust, lack of time, the temptation of attractive prices or simply because they are unfamiliar with the material good itself. The authentication element provides a specific and more reliable method of determining whether the item is genuine or a counterfeit good.

Establishing the authenticity and integrity of a material good, in other words recognizing whether it is genuine or fake or otherwise subject to fraudulent activities, requires checking whether it reproduces the essential characteristics of the authentic material good, to help establish whether or not there has been an infringement.

If there is any doubt as to the authenticity of a material good, it is the inspectors' role, once they have observed the characteristics of the suspect material good and/or authentication element, to verify whether these characteristics match those of the authentic material good and/or authentication element. The process involved is an essentially technical analysis using experience, authentication elements, authentication tools or a combination of these methods.

This document has been drafted to pinpoint the objectives and boundaries required for industry-wide and services-wide application. It sets out the performance criteria for purpose-built authentication solutions.

These solutions are designed to provide reliable evidence, making it easier to assess whether material goods are authentic and have not been counterfeited, altered, mimicked, replaced, refilled, tampered or subject to other types of product fraud.

This document integrates the performance requirements for authentication solutions. The material good's life cycle needs to be considered. Whereas authentication of fast-moving consumer goods often concentrates on packaging, authentication solutions of material goods with longer life cycles instead aim at the material good itself, throughout its life cycle.

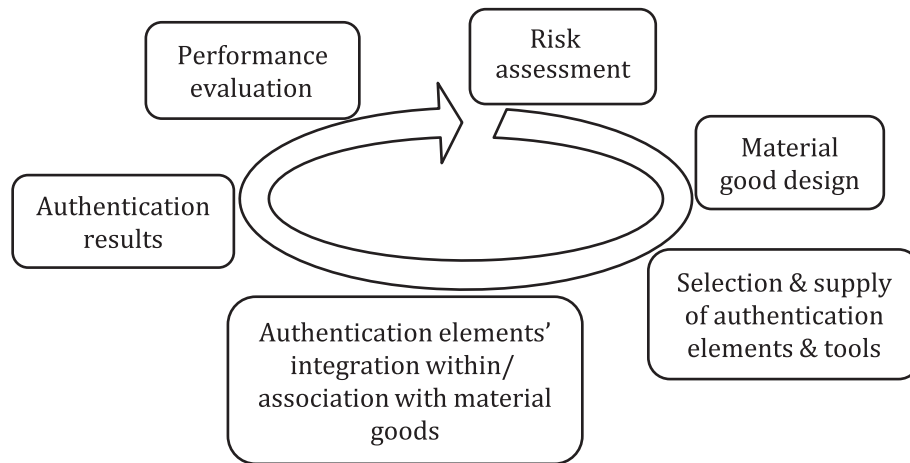
This document is part of a wider framework of related standards. It was not drafted or designed to define any exclusive means of authentication.

Experience shows that advancements in technologies are exploited by counterfeiters to make counterfeited products less detectable. At the same time, new authentication technologies (e.g. material, digital and combined) can give law enforcement inspectors, legitimate economic operators and consumers better means to detect counterfeits and act accordingly. This document is applicable irrespective of the authentication technology used and recommends ways to stay ahead of fraudsters.

This document therefore includes:

- a common categorization of authentication solutions;
- an understanding of how an authentication solution can constitute a more robust solution when layered, and therefore it promotes the use of individual authentication elements in combination;
- the role of tamper resistance and tamper evidence as part of an authentication solution;
- criteria for the types of solution that can be used to authenticate in different verification scenarios;
- methods to enable material good verifications in all intended locations, circumstances and conditions of use;
- requirements and evaluation criteria on security for the authentication solutions.

The main topics of this document can be represented as a Plan-Do-Check-Act (PDCA) cycle, see [Figure 1](#).









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## 3.2

## covert authentication element

authentication element that is hidden from the human senses until the use of a tool by an informed person reveals it to their senses or else allows an automated interpretation of the element

[SOURCE: ISO 22300:2018, 3.58, modified — The definition has been rephrased.]

### 3.3

## integrity

property of safeguarding the accuracy and completeness of assets

Note 1 to entry: Assets relate to material goods and its primary packaging.

Note 2 to entry: Integrity also concerns the associated data, information or the elements and means for their processing.

[SOURCE: ISO 22300:2018, 3.123, modified — Notes 1 and 2 to entry have been added.]

### 3.4

**raw material**

any element, constituent or part of a material good

### 3.5

**rights holder**

physical person or legal entity either holding or authorized to use one or more intellectual property rights

[SOURCE: ISO 22300:2018, 3.198, modified — “physical person or” has been added.]

### 3.6

## security

state of being free from danger or threats where procedures are followed or after taking appropriate measures

[SOURCE: ISO 22300:2018, 3.223, modified — “where procedures are followed or after taking appropriate measures” has been added.]

### 3.7

## simulation

imitative representation of the functioning of one system or process by means of the functioning of another

### 3.8

**specifier**

person or entity who defines the requirements for an authentication solution to be applied to a particular material good

[SOURCE: ISO 22300:2018, 3.246, modified — “person or” has been added.]

### 3.9

**tamper evidence**

ability of the authentication solution or the authentication element to show that the material good has been compromised

[SOURCE: ISO 22300:2018, 3.254, modified — “the authentication solution or” has been added.]

### 3.10

## track and trace

means of identifying every individual material good or lot(s) or batch in order to know where it is at a given time (track) and where it has been (trace) in the supply chain

[SOURCE: ISO 22300:2018, 3.264, modified — “where it is at a given time (track) and where it has been (trace)” has replaced “where it has been (track) and where it is (trace)”.]

## verification

confirmation, through the provision of evidence, that specified requirements have been fulfilled

Note 1 to entry: Verification can include checking that a unique identifier exists and is valid within an object identification system.

## 4 Principles

## 4.1 General

The organization should select the most appropriate authentication elements to form an authentication solution for a material good, based on a risk assessment and on the context of implementation and usage.

When selecting an authentication solution, the organization should consider the technical, logistical and financial criteria, which will depend on numerous factors including:

- the characteristics of the authentication element(s);
- verification methods;
- any required information system;
- security requirements;
- counterfeit resistance;
- resilience against tampering;
- value of the material goods intended to be protected;
- counterfeiting risks throughout the material good's life cycle;
- integration and implementation requirements;
- the role of packaging;
- evidence of forged, counterfeited or copied features.

The organization should not select an authentication solution that affects or alters, in an uncontrolled way, the intended functionality and the integrity of the material goods.

NOTE Authentication elements can be part of the functionality of a product, for example, in the security-by-design approach whereby the security is embedded at the stage of product conception.

The organization should be aware of applicable laws and regulations especially on privacy and safety.

In order to establish an authentication solution for a material good, a creation process must be followed by an inspection process. The creation process consists of defining, generating and manufacturing the authentication elements and integrating them with the material good or its packaging. The inspection process includes verifying the authentication elements along the distribution chain by trained people using human senses, tools or references. Those two processes are linked in the PDCA cycle and the actors involved form an integral part of the authentication solution.

The verification processes of authentication elements deployed in these solutions require the ability to read, capture and sometimes perform sampling using human senses or tools. These tools will either offer a local on-the-spot response or will call, in real-time, into a secure information system, or possibly re-channel the data, sample or material good towards a structure offering expert analysis for an off-line diagnosis.

The level of performance of an authentication solution should therefore be assessed as a whole, including all the components and interfaces involved.

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As a strategy analysis, the main questions to be addressed by the rights owners are as follows.

- What are the counterfeiting issues and threats?
- What is the likelihood and what are the consequences of the counterfeiting risks on my products, organization and business?
- Which of my material goods (or its raw materials) are being counterfeited or have the potential to be counterfeited?
- In which locations are we experiencing counterfeiting and how are the counterfeits being distributed?
- What is the material good manufacturing and supply chain environment and risks of counterfeiting?
- What is the raw materials' manufacturing and supply chain environment and risks of counterfeiting?
- How and by whom will the authentication process be performed?
- What is the impact of human error on the solution (process and authentication)?

**4.2 Security-by-design process for authentication solutions**

The organization should follow the process diagram given in [Figure 2](#) when designing its authentication solution. This process includes a proper analysis of the risks associated with the characteristics of a material good, including its raw materials, the options for its authentication, and the consequences and history of counterfeiting acts such as adulteration, tampering, substitution/refill, simulation, cloning or diversion.

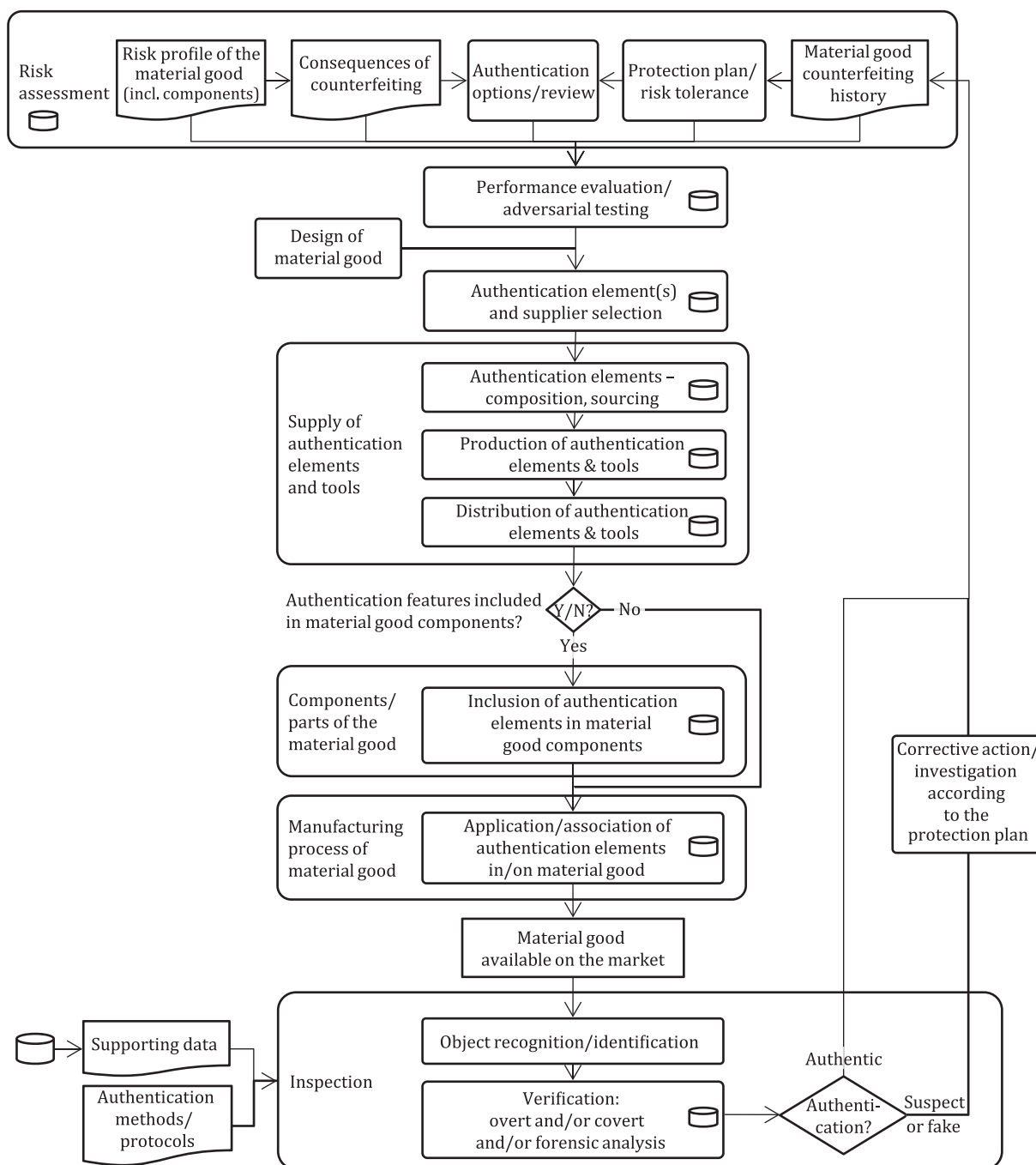


Figure 2 — Functional block diagram of a typical authentication solution

## 4.3 Categorization of authentication solutions

### 4.3.1 General

This categorization is intended to provide a guideline for users and suppliers of authentication solutions that allow the solutions to be compared or selected according to their characteristics. It is not intended to rank the solutions according to performance effectiveness. The environment of the examination helps to determine the choice of the authentication solution(s).

The characteristics used in this categorization are based on the considerations given in [4.3.2](#) to [4.3.5](#).

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### 4.3.2 Provision of knowledge

#### 4.3.2.1 General

Any authentication solution will require some knowledge to be provided to the inspector. An inspector uses the authentication solution with the aim of authenticating a material good.

Without the knowledge that a certain authentication solution has been applied to the material good in question, an inspector cannot inspect the associated authentication element. Without knowledge of the appropriate inspection procedure, the inspector cannot adequately perform the authentication. The knowledge required can be subdivided into general knowledge (e.g. how a class of authentication elements appears to the inspector) and material good-specific knowledge (e.g. which particular authentication element has been applied to the material good being inspected). However, the rights holder can control the target audience of this knowledge, in particular for material good-specific knowledge. The distinctions given in [4.3.2.2](#) and [4.3.2.3](#) are used for the categorization.

#### 4.3.2.2 General audience

Knowledge about the authentication solution employed is made public, for example, via advertisements, websites or marketing materials.

#### 4.3.2.3 Restricted audience

Knowledge about the authentication solution employed is made available only to a restricted group of people that have a need to know. This will usually include all those people who are professionally required to inspect the material good, and thus excludes those in the general audience. This approach is limited by the potential risk that the knowledge will leak from the intended audience and could ultimately become public knowledge. On the other hand, the security of an authentication solution can be substantially increased by restricting the availability of knowledge.

### 4.3.3 Sourcing and production of authentication elements and tools

The providers of both authentication elements and tools should be registered and subject to an independent audit of their capabilities, procedures, records and evidence of security measures.

The design, production and distribution of authentication elements should be protected against knowledge transfer. The production of the authentication tools should also be securely protected against theft or other illicit activities.

### 4.3.4 Inspection

#### 4.3.4.1 General

The process of inspection of an authentication element invariably involves some form of physical observation. The three types of inspection method are given in [4.3.4.2](#) to [4.3.4.4](#).

A legal authority can often require that evidence of inspection results be established by a trusted third party through forensic analysis.

#### 4.3.4.2 Human senses

The inspector uses his or her eyes, ears, hands, nose, etc. to inspect the material good.

#### 4.3.4.3 Authentication tool

An authentication tool is employed to perform the required inspection and to display the result in some appropriate way for presentation to the inspector. The tool employed may either be a field-available tool or require the use of a laboratory equipment or similar environment.

If the solution is designed for digital verification, it can lead to the detection of counterfeit by algorithms, which could be assessed by an inspector.

NOTE 2 Identifiers of individual products, track and trace, or monitoring the supply chain are widely used. However, when used alone, track and trace technologies cannot be considered to be authentication solutions.

When an authentication solution uses an authentication tool to inspect the authentication element, this tool can be characterized by the following alternatives:

- [Annex B](#) provides a tool to define an anti-counterfeiting strategy in relation to the inspection of authentication elements.

The inspector will require dedicated scientific methods to perform the inspection. While forensic analysis may be performed in the field for authentication, it is more commonly performed in a laboratory setting with the use of common and specialized scientific equipment and processes for examination.

#### 4.3.5.1 General

Table 1 — Characteristics of categories for tailored authentication solutions

<sup>a</sup> This can include smart consumer devices (e.g. smartphones, tablets).

Overt authentication can be directly performed by an informed inspector and does not require any additional equipment to allow a feature to be verified as genuine.

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immediately possible and this can be undertaken by informed inspectors, such as consumers, store clerks and check-out staff.

Ideally the inspector will have a genuine authentication element as a reference comparison.

Overt authentication elements must be difficult to copy accurately so that their absence or their imperfections will alert examiners to the fact that a material good may not be genuine, because counterfeiters will always try to reproduce all visible features on the material good and its packaging in their effort to produce a realistic copy. The absence of an overt authentication element or the presence of a crude copy, therefore, is an indication that the material good is probably not genuine.

### 4.3.5.3 Covert category

Covert authentication elements are not instantly recognizable or interpretable by human senses. They require authentication tools and/or specialized knowledge to verify their presence and validity, either revealing themselves to the human senses (usually vision) or to the authentication tool. These tools can be stand-alone or require a connection to a network and be off-the-shelf or purpose-built. The result presented by an authentication tool could determine the authentication element's authenticity or the decision could be left to the inspector. Inspectors analysing these authentication elements need some training.

Covert technologies exploit all kinds of physical, chemical or biological effects, as well as logical relationships. Electronically supported authentication elements use software- or/and hardware-based data and/or protocols securely related to the genuine material good for proof of authenticity.

Covert authentication solutions may be designed so that authentication can be performed in the field.

Where covert authentication solutions use data that are or can be linked to a person, privacy principles and regulations should be identified and taken into account.

With the evolution of technology, a general audience will have the capacity to authenticate a covert authentication element, subject to specific conditions as determined by the authentication solution specifier.

### 4.3.5.4 Forensic category

Forensic authentication elements require the use and knowledge of dedicated methods and tools to evaluate the authentication elements or intrinsic attributes of a material good (e.g. forensic taggants, fingerprints). Forensic authentication elements are generally detected or checked in a specialized laboratory.

## 5 Performance criteria specification based on risk analysis

### 5.1 General

The organization should consider the following performance criteria when comparing and selecting authentication solutions. These performance criteria will make it easier to determine that the authentication solutions meet the needs and requirements of the user. This includes:

- criteria for the selection of authentication elements (see [5.4](#));
- criteria for the selection of authentication tools (see [5.5](#));
- criteria for the selection of authentication solutions (see [5.7](#)).

NOTE [Annex A](#) provides a grid by which the specifier can select the criteria.



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- Dynamic characteristics, such as flexibility, viscosity, tear and tensile strength. If process requirements alter or damage the authentication elements, they will become unusable and cause the material good to be rejected during the final production control. Therefore, the organization should choose the authentication element considering any of the process requirements involved in the production of the material good.

- Durability characteristics, such as mild environmental conditions (climate features such as temperature and humidity), harsh environmental conditions (degradation features such as chemical action and radiation), mechanical use typical of the material good under consideration, and aging that can result in a malfunction of the authentication element over the life cycle of the material good.

The organization should choose the authentication element considering these environmental conditions during processing, storage or operation that will not affect the physical characteristics of the authentication element in an adverse manner.

The specifier of the authentication solution should define the conditions of usage based upon the required risk analysis. In addition, the life cycle of the material good can have a significant impact in determining the durability of the authentication capability.

- Health and environmental impact characteristics, such as electromagnetic radiation, radioactivity, chemical composition and banning of some substances, migration of substances and recyclability. The potential environmental and health impacts of authentication elements should be considered, particularly in light of national, regional and international regulations.
- Feature-linked physical characteristics, such as visibility, machine readability, tamper evidence and uniqueness (one-to-one, one-to-many). A feature can be recognized as unique in two manners, one-to-one or one-to-many. A unique feature that authenticates a single item and is unique only to that item is recognized as one-to-one. A unique feature applied to several items is recognized as one-to-many.

### 5.4.2 Attack resistance

The organization should select authentication elements that are able to withstand attacks. The authentication element should be resistant to the following.

- Reverse engineering: It should be extremely unlikely to acquire enough information to be able to successfully create/generate/manufacture an authentication element and to use this element to circumvent the material good protection. It should require an extraordinary level of effort to accurately copy authentication elements. If an authentication element were to be copied, the authentication element should contain copy-evident features apparent in the authentication process.
- Tampering: A tangible or intangible form of interdependence between the authentication element and the material good it protects should be developed. An authentication element displays tangible interdependence if it is destroyed or displays some form of visible or recognizable alteration when an attempt is made to remove the authentication element from the material good. Intangible interdependence occurs where the authentication element has a logical link to the material good or a reference that cannot be erased or duplicated. To generate tamper evidence, the various forms of interdependence should be affected by any (at least partly) serious attack, which is why an attack should immediately and irreversibly change one or more characteristics of the association between the authentication element and the material good, including its packaging. Furthermore, any changes to these characteristics resulting from an attempted attack should be detectable during the verification protocol. To reduce the chance of a false positive, the interdependent characteristics should remain stable and resist changes in environmental conditions during the material good's life cycle.
- Alteration: The authentication element should withstand modification of its characteristics or the modification of the information contained within the element. In the event the element is circumvented, detection of the attempt should be evident to the inspector.
- Side channelling: It should not be possible to capture any secret information or determine characteristics of the authentication element through analysis of its physical behaviour in any environmental circumstances.





- ## 5.7 Criteria for selection of authentication solutions

The organization should consider the following criteria for selecting the operating conditions for where the authentication process is performed. The locations of the authentication process should:

- ### 5.7.2 Authentication parameters

- the necessary time to process an authentication;
- the number of successive accurate authentications per unit of time;
- the dependency of the response time on the number of concurrent authentications;
- the necessary time to get an authentication result.

The life cycle of tools should be managed so that the introduction of new tools in an authentication solution is possible while maintaining the level of security of the solution.

Supporting equipment (e.g. IT systems and infrastructure) should be managed so that backward compatibility and level of security are guaranteed for a period of time to be specified by the rights holder.

This concerns either the information related to authentication elements stored in data repositories or any equipment used to make the authentication solution work.

The organization should establish a security policy for authentication solutions. The security policy should:

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- include the security of the supply chain of the authentication solutions and any involved information technologies;
- be in accordance with relevant standards and resolutions, or recognized industry practices.

**5.7.5 Compliance with regulations, security practices and quality procedures**

The organization should identify and take into account all regulations from governmental or regulatory agencies applicable to the authentication solution. Special consideration should be made if the solution is to be implemented in international markets or used in international trade where regulations vary by country or region. Solutions used by governmental agencies can also be subject to specific regulations, procedures or requirements and privacy regulations that have to be taken in account.

The organization should ensure that the authentication solution is audited for compliance with security assurance and quality procedures. The audits should be performed according to relevant international or national standards, or recognized industry practices, by approved auditors or other authorities.

**5.7.6 Operation**

The organization should ensure that the authentication solution:

- is adapted to accommodate an increased volume of authentications;
- is upgradable without compromising its effectiveness;
- has quality and quantity of authentication elements and tools according to the solution specifications;
- includes the necessary training plan for each level of inspection;
- considers its potential impact on human health and the environment;
- can be inspected by an inspector with appropriate knowledge.

The organization should ensure that the authentication tool:

- fulfils requirements for a cold start or wake-up delay;
- does not interfere with the verification of another material good when used to verify different material goods at the same time;
- has acceptable rates of false acceptance and false rejection defined by the specifier, and such rates remain within the limits of variation of the environmental operational conditions defined by the manufacturer;

NOTE Methods to assist the calculation of acceptable rates include, but are not limited to: cumulative match characteristics (CMC), true positive identification rate (TPIR), area under receiver operating characteristic curve (ROC curve) known as AUR<sup>[10]</sup>.

- can acceptably operate with reduced functionality either with its own power source or in online mode;
- is adequately supplied and maintained to meet the expected performance

**5.7.7 Ability to evaluate the performance of the authentication solution**

The organization should select an authentication solution that includes or supports the collection of data by the authentication tool and/or inspector, and reports results with regards to its efficiency and performance. Such reports may be produced in real time, in deferred time or on a periodic basis.





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An effectiveness assessment is the evaluation of the selected solution to meet the requirements of the selection criteria, that is, how well the selected solution meets each of the following categories of criteria:

- physical characteristics;
- attack resistance;
- integration process;
- field / environmental function;
- implementation process;
- user friendliness;
- ability to provide information feedback or analytical results.

The assessment of effectiveness can be done by answering the questions associated with the following criteria:

- a) Evaluation of the physical characteristics: Does the solution meet each of the specified physical characteristics: dimension, tensile strength, dimensional stability, flexibility, etc.? Are these characteristics measurable and definable in a specification? Can they be maintained consistently to meet quality assurance levels?
- b) Evaluation of the attack resistance: Does the solution meet the specified attack resistance criteria: copying, hacking, tampering, etc.? Are these characteristics measurable and definable by specification? Can they be maintained consistently to meet quality assurance levels?
- c) Evaluation of the integration process: Based on all the physical characteristics, is the integration process capable of a successful integration of the solution? Are these characteristics measurable and definable by specification? Can they be maintained consistently to meet quality assurance levels?
- d) Evaluation of the field/environmental function: Does the solution meet the field/environmental function criteria: environmental conditions, hazardous conditions, etc.? Are these characteristics measurable and definable by specification? Can they be maintained consistently to meet quality assurance levels?
- e) Evaluation of the implementation process: Based on all the characteristics, is the implementation process capable of a successful implementation of the solution? Are these characteristics measurable and definable by specification? Can they be maintained consistently to maintain the level of authentication required by the specifier?
- f) Evaluation of user friendliness in terms of information and usage: An authentication solution can address one or several categories of users. These may include, but are not limited to:
  - 1) investigators authorized and trained by the rights holder;
  - 2) customs authorities;
  - 3) supply chain participants;
  - 4) professional users;
  - 5) consumers.
- g) Ability to provide information feedback or analytical results: Is the solution able to provide feedback to the rights holder on the product fraud situation in the market, and to what degree?

The effectiveness assessment of the solution can be determined based upon an overall evaluation of the criteria selection process, the counterfeit environment of the material good, and the expectations of the risk analysis.

### 6.3 Effectiveness assessment in manufacturing of authentication elements

The organization should ensure that the manufacturing of the authentication solution conforms to quality requirements and should assess the effectiveness in manufacturing by the following evaluations:

- the number of false rejections in the final control of production, meaning that the authentication elements are out of tolerance or an anomaly in the process makes the authentication element unreadable;
- the number of false rejections on site, meaning that the authentication element's characteristics or association with the material goods are not stable;
- the number of false acceptances; this evaluation requires a specific control protocol, which should include an attempt to produce false authentication elements that pass the authentication control with success. Typically, this protocol is implemented by independent laboratory.

Security aspects should be managed, measured and recorded in accordance with relevant applicable standards (e.g. ISO 14298 for security printing).

#### 6.4 Effectiveness of delivery of authentication elements

The chain of custody should be managed by the organization's customer-supplier relationship to ensure the appropriate security of the supply chain.

## 6.5 Effectiveness of application of authentication elements

The organization should:

- assess the process of affixing or integrating the authentication element to the physical item considering aspects such as surface, structure, shape, temperature and environment;
- ensure that the application/integration of the authentication elements on the material product and/or its components is adequately performed;
- use quality control principles to verify and record that the application meets the requirements;
- take and record corrective actions in case of failure or insufficient application because the replacement of authentication elements on fraudulent or tampered products should be prevented.

If sealing of the material good or its packaging is required, one or more authentication elements should be present on the seal and/or logically associated with it.

## 6.6 Data management

Authentication solutions facilitate the detection of material goods that are subject to product fraud.

The organization should record all data related to the selection, sourcing, application and inspection of authentication elements and any issues found (e.g. counterfeiting) for analysis.

Data collection and analysis can be derived from sources such as:

- investigation of suspicious product;
- investigation by mystery shopping;
- investigation by returned good analysis;
- data derived from online verification tools and systems;
- data derived from internet surveillance applications.

NOTE Mystery shopping is defined in ISO 20252:2019, 3.54.

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Such data should be stored in a secure database with restricted access for identified users. This data should be used to conduct data analysis and risk analysis.

Security measures to ensure data integrity should be implemented in order to detect data tampering or modifications that could impact authentication.

The value creation chain of the authentication solution should be recorded.

**6.7 Effectiveness measurement in normal verification/authentication situations**

The organization should, in the normal inspection context, evaluate the following.

- Inspector(s): Identification/authentication, access rights and training.
- Tools: Authentication activity, reduced functionality, maintenance, calibration, downloads and tampering.
- Connections and data exchanges (if required): Successful and denied logins, and quality of service.
- Integrity and security of data associated with the authentication solution, as explained in ISO 22381.
- Results: Sampling rates, number of true/false detections, or number of non-interpretable authentication elements.

NOTE Depending on the type of authentication solution implemented, these indicators can be issued through an automated data collection or through a declaration from the inspectors.

**6.8 Effectiveness assessment in emergency verification/authentication situations**

In cases of emergency when the counterfeiting detection reaches a defined threshold, the organization should adapt authentication protocols to address the counterfeiting issues.

**6.9 Impact of verification results and corrective actions**

The organization should assess the overall effectiveness of the solution through the multiple criteria and requirements given in this document. It should apply the PDCA cycle in order to select or adapt the authentication tools and solutions to new risks and threats, as described in [4.2](#), and should act accordingly.

## Annex A

### (informative)

## Assessment grid

[Table A.1](#) provides a grid for assessing authentication solutions according to the criteria defined in [Clause 5](#).

This grid will help the specifier of the authentication solution to select the relevant performance criteria from the full list of criteria and to select the level of relevance of each criteria.

The relevance should be evaluated for each risk anticipated for the particular material good.

### Table A.1 — Assessment criteria

Assessment criteria	Objectives targeted	Parameters to be assessed	Relevance				Assessment
			High	Medium	Low	Not relevant	
1. Physical characteristics of the authentication element	To specify the characteristics of the authentication element in its environment						
1.1 Static characteristics		Size					
		Thickness					
		Weight					
1.2 Dynamic characteristics		Flexibility					
		Viscosity					
		Tear					
		Tensile strength					
1.3 Durability characteristics		Mild environmental conditions					
		Harsh environmental aggression					
		Mechanical use					
		Aging					
1.4 Health and environmental impact characteristics		Electromagnetic radiations					
		Radioactivity					
		Chemical composition					
		Migration of substances					
		Recyclability					

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Table A.1 (continued)

Assessment criteria	Objectives targeted	Parameters to be assessed	Relevance				Assessment
			High	Medium	Low	Not relevant	
1.5 Feature-linked physical characteristics		Detection by human senses					
		Machine readable					
		Uniqueness					
<b>2. Attack resistance of the authentication elements</b>	To specify the performance of the authentication element regarding different sorts of attacks						
2.1 Resistance to reproduction		Duplication					
		Simulation, emulation					
		Reverse engineering					
2.2 Tamper resistance / Tamper evidence		Tampering resistance					
		Tampering evidence					
2.3 Alteration resistance							
2.4 Side channel resistance							
2.5 Interception of communication							
2.6 Obsolescence							
2.7 Not uncontrolled reuse							
<b>3. Integration process</b>	To specify the performance of the authentication element for integration with the material good						
3.1 Security		Security policy					
		Supply chain security					
3.2 Manufacturing		Availability					
		Compatibility with material good/ packaging					
		Compatibility with process					
		Compatibility with logistics					
		Integrity					
3.3 Compliance							
3.4 Training							

**Table A.1** (continued)

Assessment criteria	Objectives targeted	Parameters to be assessed	Relevance				Assessment
			High	Medium	Low	Not relevant	
<b>4. Attack resistance of the authentication tools</b>	To specify the performance of the authentication tool regarding different sort of attacks						
4.1 Secret recovery, simulation and emulation		Secret recovery					
		Simulation, emulation					
4.2 Tamper resistance/tamper evidence							
4.3 Alteration resistance							
4.4 Side channel resistance							
4.5 Interception of communication							
4.6 System security							
4.7 Security of database access							
4.8 Redundancy, back up							
4.9 Obsolescence							
4.10 Vulnerability							
<b>5. Criteria for the selection of authentication solutions</b>	To specify the performance of authentication solutions in the field						
5.1 Field environmental function							
5.1.1 Required resources		Power					
		Communication					
		Facilities					
5.1.2 Environmental conditions		Temperature					
		Humidity					
		Dirt					
		Electromagnetic radiation					
		Electrostatic and magnetic fields					
		Air pressure					
5.1.3 Hazardous conditions exposure		Chemical					
		Radioactive					
		Explosive					

**Table A.1** (continued)

Assessment criteria	Objectives targeted	Parameters to be assessed	Relevance				Assessment
			High	Medium	Low	Not relevant	
5.1.4 Normal usage deterioration		Abrasion					
		Dirt					
5.1.5 Ergonomics		Lighting conditions					
		Rain, humidity, snow					
		Temperature					
		Wind					
5.1.6 Authentication parameters		Authentication cycle time					
		Frequency					
		Concurrent authentication					
		Response time					
5.2 Life cycle							
<b>6. Implementation process</b>	To specify the performance of authentication solution in operation						
6.1 Security policy							
6.2 Compliance		Compliance with regulation					
		Compliance audit					
6.3 Operation		Start time					
		Process, adaptability					
		Upgrade capability					
		Accountability and quality control					
		Multi-use capability					
		Sensibility of results					
		Normal/fallback modes					
		Tool supply environment					
		Training					
		Health environment					
6.4 Efficiency		Usage rate of solution, i.e. quota of items checked versus targeted population of items (sampling according to chosen methodology)					

**Table A.1** (continued)

Assessment criteria	Objectives targeted	Parameters to be assessed	Relevance				Assessment
			High	Medium	Low	Not relevant	
		False acceptance rate (no alarm on a fake product) and false rejection rate (alarm on genuine product)					
		Data capture and/or retrieval on the authenticity and integrity of the product good					
		Ability of the solution to provide data on the authenticity and integrity of the material good in the market					
<b>7. Data capture</b>	To verify integrity of data captured, recorded and stored	Data capture and/or retrieval on the authenticity and integrity of the product good					
7.1 On authentication element selection		Criteria for selection					
7.2 On sourcing		Supplier					
7.3 On application		Usage					
7.4 From inspection		Inspection activity					
7.5 On issues found		Capture and/or retrieval of product authenticity and integrity data or information					



## Annex B

### (informative)

## Control means access table

**Table B.1** provides a tool for rights holders to define their anti-counterfeiting strategy in relation to the inspection of authentication elements. Combinations of technologies can be used to have a high level of protection, but the different layers of authentication elements should not be accessible and controlled by all types of inspector. The rights owners have therefore to define who will have access to what.

**Table B.1 — Control means access**

Inspector authentication element	End user	Distribution and supplying networks	Supervisory authority	Personnel given clearance by the rights holder	Accredited/ notified laboratory
<b>Overt</b> Verifiable independently by purely human input					
<b>Covert</b> Requires a technical tool					
<b>Forensic analysis</b> Requires testing by a laboratory					

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